



CALL FOR SERVICE DELIVERY PARTNERSHIPS PROPOSALS.

The Foundation is on a journey to becoming a National Water Sanitation and Hygiene (WASH) Centre of Excellence ensuring Communities' access to clean and safe drinking water; Adequate and dignified sanitation facilities for vulnerable communities; Prevention of water sources contamination; and Promoting hands-washing for behavioral change on personal hygiene through; Business partnerships development for WASH, a socio-economic developmental model integrating water, sanitation and hygiene interventions through entrepreneurship and the NGOs' sector as service delivery partners. Key strategic impact analysis resonates in drinking Water; Sanitation and Hygiene; Water Quality; Water use efficiency; Water resources management; and Ecosystems. In addition to Water Sanitation and Hygiene (WASH) as primary activities of the RWF, Enterprise Development and Capacity Building of NGOs are key drivers of WASH and therefore RWF strategic intermediary activities. Secondary activities include; Biodiversity and Ecosystems Management; Rural Development; and Rand Water Cares. Suitable Small Micro and Medium Enterprises (SMMEs) are invited to submit service delivery partnership proposals for the implementation of the Rand Water Foundation activities for 2020/21 as follows:

1. PUBLIC RELATIONS MANAGEMENT (PRM)

The programme is aimed at driving the RWF's partnerships, stakeholders' relations management, and social entrepreneurship aspirational initiatives for the long-term operational excellence of the organisation, as a Public Benefit Organisation (PBO). A service delivery partner is sought to undertake the following projects in partnership with Rand Water Foundation.

1.1. Development of Commercial Business Model: Bottled Water Plant.

Achieving high level of impact, investment and growth through partnerships is one of the RWF's strategic objectives. In order to fulfil this objective, RWF raises funds through strategic funding partnerships and collaborations with external partners to leverage on internal resources.

It is through projects funding partnerships and collaborations that resources are leveraged and development Impact optimised. Social entrepreneurship is one of the driving forces of the RWF strategic future wheel (2030) towards becoming a National WASH Centre of Excellence.

Bottled Water Plant has been identified among others as a viable revenue stream initiative to be piloted as one of the RWF 's potential entrepreneurial activities to enable growth and sustainable developmental agenda of the Foundation. A service delivery partner is therefore sought to develop a Rand Water Foundation bankable bottled water plant business model and an operational plan thereof. The business model should be able to over a medium to long term enable the Foundation to break even, set adequate funding aside as a cushion for expansion and, ideally, provide acceptable returns to investors. The bottled water plant business model should be the one committed to social and environmental returns while seeking to generate profit or return on investment

1.2. Development of the RWF Public Relations (PR)/Communications Strategy.

A Service Delivery Partner is sought for the development and operationalisation of a comprehensive RWF Public Relations Strategy aligned with the RWF Water Sanitation Hygiene (WASH) Impact Driven Strategy, and RW's Communications, and Stakeholders Management Strategy to ensure the organisational reputation and brand management.

Project Objectives:

The successful service delivery partner will be expected to ensure that the RWF Communication Strategy fulfils the following key objectives among others:

- ✓ Media Engagement
- ✓ Stakeholder Engagement
- ✓ Internal and External Communications
- ✓ Website Content
- ✓ Social Media
- ✓ e-Newsletter content development and distribution
- ✓ Community Education and Awareness Raising on water use efficiency.

Scope of work should include but not limited to;

- ✓ A communication development process map
- ✓ Target Audience Matrix

- ✓ Engagement Process and Activities
- ✓ Communication delivery platforms.

Required level of expertise

The successful Service Delivery Partner will be required to possess prior experience in engaging with CSI companies and others in Communication Strategy development. Proof of previous work undertaken will be required.

Copyright and confidentiality

The product of this project will remain the Intellectual Property of the Rand Water Foundation.

Accountability

The service delivery partner will report to the Programme Manager within the Rand Water Foundation for the duration of the contract period and will report progress made at mutually agreed time-frames. The project must be completed by no later than 30th June 2021. (The implementation schedule is to be finalised with the successful service delivery partner).

1.3. RWF Projects Social Facilitation.

A Service Delivery Partner is sought to undertake social facilitation in areas within which RWF projects are implemented as well as community education on COVID-19 as follows:

1.3.1. Gauteng

- ✓ Emfuleni Local Municipality within the Sedibeng District.
- ✓ Merafong Local Municipality within the West Rand District.
- ✓ City of Tshwane Metropolitan Municipality (Hammanskraal, Themba and Bronkhorspruit)

1.3.2. Mpumalanga

- ✓ Victor Khanye, Emalahleni, Thembisile Hani, and Dr JS Moroka Local Municipalities within Nkangala District.

1.3.3. Northwest

- ✓ Madibeng Local Municipality within Bojanala District.

1.3.4. Free State

- ✓ Metsimaholo Local Municipality within Fezile Dabi District.

Application Requirements:

The following documentation should be attached to the proposals:

- Company registration documents
- Original tax clearance certificate
- BBBEE certificate
- Company profile
- Detail Service delivery partnership proposal
- Financial Report
- Detail Covid-19 New normal implementation plan
- Completed RWF application Form.

How to apply:

Use the application form obtainable from the Rand Water Website (www.randwater.co.za) on the Home page or Rand Water Offices, 522 Impala Road, Glenvista, Johannesburg. Proposals can be delivered at the address specified above or they can be scanned and emailed to: entdev@randwater.co.za or nsibinda@randwater.co.za. All Enquiries can be directed to Nkosinathi Sibinda as follows: Tel: 011 682 0392 , Fax: 086 732 0607

Closing Date for the applications: 30th April 2021.

Disclaimer: Submission of a proposal does not mean that the proposal will be automatically considered. Proposals will go through a screening process. Should you not receive response from Rand Water Foundation within 30 days from the closing date, please accept that your application has been unsuccessful.