



## **CALL FOR SERVICE DELIVERY PARTNERSHIPS PROPOSALS.**

The Foundation is on a journey to becoming a National Water Sanitation and Hygiene (WASH) Centre of Excellence ensuring Communities' access to clean and safe drinking water; Adequate and dignified sanitation facilities for vulnerable communities; Prevention of water sources contamination; and Promoting hands-washing for behavioral change on personal hygiene through; Business partnerships development for WASH, a socio-economic developmental model integrating water, sanitation and hygiene interventions through entrepreneurship and the NGOs' sector as service delivery partners. Key strategic impact analysis resonates in Drinking Water; Sanitation and Hygiene; Water Quality; Water use efficiency; Water resources management; and Ecosystems. In addition to Water Sanitation and Hygiene (WASH) as primary activities of the RWF, Enterprise Development and Capacity Building of NGOs are key drivers of WASH and therefore RWF strategic intermediary activities. Secondary activities include; Biodiversity and Ecosystems Management; Rural Development; and Rand Water Cares.

Qualifying Small Micro and Medium Enterprises (SMMEs) are invited to submit service delivery partnership proposals for the implementation of the Rand Water Foundation primary, intermediary, and secondary activities as follows:

### **1. WATER SANITATION AND HYGIENE (WASH) PROGRAMME:**

WASH projects are aimed at ensuring safe management of water, sanitation, and hygiene in communities, further promoting a healthy society. The WASH programme will in 2020/2021 be implemented through the following projects:

#### **1.1. Households Sanitation-Bucket Eradication.**

The project is aimed at providing communities with adequate sanitation facilities restoring households' dignity by replacing bucket systems with hygienic, environment friendly and waterless households' sanitation facilities.

The project will benefit one hundred (100) households located in Matlwangtlwang community area, Steynsrus within Moqhaka Local Municipality, and fifty (50) households in Mamafubedu, Petrus Steyn within Nketoane Local Municipality in the Free State Province.

## 1.2. Schools Water, Sanitation and Hygiene Interventions.

The project is aimed at improving schools' access to clean and safe drinking water, adequate sanitation integrating hygiene promotional activities. The project activities include drilling and equipping of boreholes coupled with installation of Jojo tanks and water purification systems, construction and repairing of schools' ablution facilities, water use efficiency education and ongoing operation and maintenance of water and sanitation infrastructure (boreholes and ablution facilities) including hygiene education. The project will be implemented as follows:

Name of the school	Activity	Name of the Municipality	Community Area	Province
Khutsong Primary	Ablution facilities, and provision of water tank	Dr JS Moroka	Marapyane	Mpumalanga
Ndabezitha Primary School	Drilling of boreholes	Dr J S Moroka	Siyabuswa	Mpumalanga
Nkonjane Primary	Refurbishment of ablution facilities.	Emalahleni	Lynnville	Mpumalanga
Masingitana Primary School	Ablution facilities	Bushbuckridge	Arconhoek	Mpumalanga
Mutingati Secondary School	Borehole	Ekurhuleni	Katlehong	Gauteng
Nkotelane Primary School	Ablution facilities	Thembisile Hani	Ba Mokgato	Mpumalanga
Wit Mfolozi Primary School	Ablution facilities	Amajuba District	Vryheid	Kwa Zulu Natal

### 1.3. Rural Communities' Water Supply

The project is aimed at ensuring communities' access to clean and safe drinking water within Victor Khanye Local Municipality in Mpumalanga as follows:

Community Area	Population	Required Intervention
Arbor	600	Unblocking of existing borehole, equip with pump, motor, electrical panel.
Dryden	250	Unblocking of existing borehole, equip with pump, motor, and electrical panel.
Waaikraal	650	Water quality testing, and borehole equipping with pump, and motor, including pipe work and electrical components; and Fencing & installation of stand pipes.
Mandela Informal settlement	1240	Installation of 150 waterless toilets to improve hygiene and dignity of our communities in the next financial year 2021/2022.

The project work in Victor Khanye includes provision of twenty-five (25) static 5000l water tanks with stands and fittings for the areas mentioned above.

### 1.4. Public Service Announcements (PSAs) – Community Education and Awareness Raising on Water Use Efficiency.

The project is aimed at raising public awareness on water conservation and demand management through television Public Service Announcements (PSAs) to promote water saving within society. The project will be showcased in partnership with a Television Broadcaster.

## **2. ENTERPRISE DEVELOPMENT PROGRAMME.**

The Enterprise Development Programme is aimed at fostering an enabling environment for the development and growth of Small, Micro, and Medium Enterprises (SMMEs), ensuring that they benefit from socio-economic development initiatives in the water sector in order to create fully functional and competent SMMEs becoming reliable RWF WASH service delivery partners; increase communities' access to WASH services at local level; create jobs opportunities for local communities through the RWF/SMMEs service delivery partnerships; lead towards increased number of SMMEs with potential to become RW and RWF suppliers; Contribute towards households poverty eradication; and create enterprises with competitive edge thereby building WASH Businesses within the country. Qualifying Small Micro and Medium Enterprises (SMMEs) are invited to submit service delivery partnership proposals for the implementation of the following Enterprise Development Projects:

### **2.1. Entrepreneurship Baseline Study.**

The project activities include research on small businesses currently focusing on Water Sanitation and Hygiene including those aspiring to change focus into WASH activities; SMMEs skills audit; Identification of WASH business financing and market opportunities, and Creation of the RWF WASH SMMEs database. The study will geographically focus on Gauteng, Mpumalanga, Free State and Northwest provinces.

### **2.2. Conceptualisation and Development of the RWF WASH Business Incubation Hub.**

The project activities include feasibility study, conceptualisation and mapping out of the RWF WASH Business Incubation Hub . The Incubation Hub is aimed at creating WASH businesses with capability and capacity for meeting demand and workload through business start-up and support mechanisms, business coaching and mentoring services, business awareness creation, financing, and market linkages initiatives.

### **2.3. Capacity Building of WASH SMMEs.**

Focusing on emerging and small WASH businesses capacity building interventions include training, business mentoring, and coaching. The project will in the current year (2020/21) benefit a total number of twenty (20) SMMEs located in Gauteng, Northwest, Mpumalanga, and Free State provinces.

### **3. BIODIVERSITY AND ECOSYSTEMS PROGRAMME.**

The systems underlying Rand Water's operations are the ecosystems involving water, cycling this vital resource through the environment, continuously replenishing it. The main programme goal is to keep the natural resource system within Rand Water healthy. Interventions further address climate change related risks. Qualifying SMMEs are invited to submit service delivery partnership proposals for the implementation of the following project:

#### **3.1. Projects Impact Assessment**

The Foundation has been implementing land care and environmental conservation projects namely; Clearing of Alien Vegetation; Rehabilitating of Wetlands; Greening and Landscaping; and River Cleaning for the past five years in Gauteng, Free-State, Mpumalanga and North- West provinces. Interventions are mainly aimed at promoting water security thereby continuously preserving and replenishing underground water enhancing quality and quantity of water. The project activities therefore include a scientific study aimed at assessing and/or analysing the impact made through these environmental conservation interventions and reporting back to the RWF regarding the assessment outcomes.

### **4. PUBLIC RELATIONS MANAGEMENT (PRM)**

The programme is aimed at driving the RWF's partnerships, stakeholders' relations management, and social entrepreneurship aspirational initiatives for the long-term operational excellence of the organisation, as a Public Benefit Organisation (PBO).

#### **4.1. Development of Commercial Business Model: Bottled Water Plant.**

Achieving high level of impact, investment and growth through partnerships is one of the RWF's strategic objectives. In order to fulfil this objective, the Foundation raises funds through strategic funding partnerships and collaborations with external partners to leverage on internal resources. It is through projects funding partnerships and implementation collaborations that resources are leveraged and development Impact optimised. Furthermore, becoming a Social Enterprise is one of the driving forces of the RWF strategic future wheel (2030) towards becoming a National WASH Centre of Excellence.

Bottled Water Plant has been identified among others as a viable revenue stream initiative to be piloted to become one of the RWF' entrepreneurial activities enabling growth and sustainable developmental agenda of the Foundation. It is in this view that the foundation is seeking a service delivery partner to develop a bankable bottled water plant business model and an operational plan thereof. The business model should be able to over the medium term enable the Foundation to break even, set adequate funding aside as a cushion for expansion and, ideally, provide acceptable returns to investors. The bottled water plant business model should be the one committed to social and environmental returns while seeking to generate profit or return on investment. The business model should furthermore provide a detailed assessment on the potential viability of a commercial bottled water plant and a business case outlining but not limited to the following:

- ✓ Business Financing
- ✓ Water security
- ✓ Business Objectives
- ✓ Business SWOT analysis
- ✓ Water bottling plant business management
- ✓ Required resources
- ✓ Target Market
- ✓ Business Sustainability.
- ✓ Other related business activities

#### **4.2. Development of the RWF Public Relations (PR) Strategy.**

A Service Delivery Partner is sought for the development and operationalisation of a comprehensive RWF Public Relations Strategy aligned with the RW Communications, Marketing and Stakeholders Management Strategy to ensure the organisational reputation and brand management.

#### **Required level of expertise**

The successful Service Delivery Partner will be required to possess prior experience in engaging with CSI companies and others in Communication Strategy development, and proof of previous work undertaken in this regard will be an advantage.

#### **Copyright and confidentiality**

The product of this project will remain the Intellectual Property of the Rand Water Foundation.

## 5. RURAL DEVELOPMENT

The programme entails WASH and Socio-Economic Development (SED) Interventions in rural areas outside RW's area of supply undertaken by the Foundation as an implementing agent-revenue generating Programme. The Rand Water Foundation will implement the following developmental interventions through Rural Development Programme-Non Foot Print as an implementing agent for cost recovery purposes: Rural Communities' Water Supply; Schools and Households Sanitation; and Agricultural Farming Cooperative Development-Food Security initiatives. Qualifying SMMEs are therefore invited to submit service delivery partnership proposals to undertake the RWF Rural Development business feasibility study and develop a viable business model thereof. The focus will be areas outside RW's operations namely, Limpopo, Kwa-Zulu Natal, Eastern Cape, Western Cape, Northern Cape, and parts of Free State, and North West.

### **Accountability**

Successful service delivery partners will report to the respective Programme Managers as per adverts above for the duration of the contract period further reporting on project implementation progress made at mutually agreed time-frames.

### **How to apply:**

Use the application form obtainable from the Rand Water Website ([www.randwater.co.za](http://www.randwater.co.za)) on the Home page or Rand Water Offices, 522 Impala Road, Glenvista, Johannesburg. Proposals can be delivered at the address specified above or they can be scanned and emailed to:

- ❖ [entdev@randwater.co.za](mailto:entdev@randwater.co.za) or [nsibinda@randwater.co.za](mailto:nsibinda@randwater.co.za) for Enterprise Development and Rural Development Programmes
- ❖ [imatime@randwater.co.za](mailto:imatime@randwater.co.za) for Biodiversity and Ecosystems Management.
- ❖ [hkgware@randwater.co.za](mailto:hkgware@randwater.co.za) or [erenge@randwater.co.za](mailto:erenge@randwater.co.za) for WASH Programme
- ❖ [mvilakaz@randwater.co.za](mailto:mvilakaz@randwater.co.za) for Public Relations Management.

All Enquiries can be directed to Nkosinathi Sibinda as follows:

Tel: 011 682 0392

Fax: 086 732 0607

**Closing Date for the applications: 30 October 2020.**

**Disclaimer:** Should you not receive any response from Rand Water Foundation within 30 days from the closing date, please accept that your application has been unsuccessful.